

Sound Off

Statement of Financial Position

As of Dec 31, 2024

	TOTAL
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Assets	
Current Assets	
Bank Accounts	
1000 Cash	
1010 BoA Checking x8809	484,868.94
1020 BoA Checking x9938	2,633.81
1025 Bill.com Money In Clearing	700.00
Total for 1000 Cash	\$488,202.75
Total for Bank Accounts	\$488,202.75
Accounts Receivable	
1100 Accounts Receivable (A/R)	1,127,272.00
Total for Accounts Receivable	\$1,127,272.00
Other Current Assets	
1400 Other Current Assets	
1410 Prepaid Expenses	8,651.23
Total for 1400 Other Current Assets	\$8,651.23
1499 Undeposited Funds	2,000.00
Total for Other Current Assets	\$10,651.23
Total for Current Assets	\$1,626,125.98
Fixed Assets	
1600 Fixed Operating Assets	
1610 Computers and IT	8,356.16
1615 Software	1,058,854.64
Total for 1600 Fixed Operating Assets	\$1,067,210.80
1700 Accum Depreciation - Fixed Operating Assets	
1710 Accum Deprec - Computers and IT	-468,386.27
1715 Accum Deprec - Software	-260,231.20
Total for 1700 Accum Depreciation - Fixed Operating Assets	-\$728,617.47
Total for Fixed Assets	\$338,593.33
Total for Assets	\$1,964,719.31
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Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	10,155.53
Total for Accounts Payable	\$10,155.53
Credit Cards	
2100 Credit Card	
2110 Chase Southwest Credit Card x0805	3,288.75
2120 Citi Card x2284	3,610.06
Total for 2100 Credit Card	\$6,898.81

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Statement of Financial Position

As of Dec 31, 2024

	TOTAL
Total for Credit Cards	\$6,898.81
Other Current Liabilities	
2200 Accrued Liabilities	
2210 Accrued Expenses	10,383.97
Total for 2200 Accrued Liabilities	\$10,383.97
2300 Accrued Payroll	
2340 Accrued Payroll - 401k	3,624.28
Total for 2300 Accrued Payroll	\$3,624.28
2400 Loans & Lease Agreements	
2410 Long-term Loan	\$100,000.00
2411 Loan - Richard Negley	150,000.00
Total for 2410 Long-term Loan	\$250,000.00
Total for 2400 Loans & Lease Agreements	\$250,000.00
Total for Other Current Liabilities	\$264,008.25
Total for Current Liabilities	\$281,062.59
Total for Liabilities	\$281,062.59
Equity	
3000 Net assets without Donor Restrictions	757,214.11
Net Revenue	926,442.61
Total for Equity	\$1,683,656.72
Total for Liabilities and Equity	\$1,964,719.31

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Statement of Activity

January 1-December 31, 2024

	TOTAL
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Revenue	
4000 Direct Contributions	
4010 Individual Contributions	470,105.86
4030 Corporate Contributions	535,750.00
4060 Nonprofit & Foundation Contributions	1,028,074.00
Total for 4000 Direct Contributions	\$2,033,929.86
5000 Contracts/Fees	
5040 Sponsoring Organization Contracts - Clinician Funding	12,979.00
Total for 5000 Contracts/Fees	\$12,979.00
5800 Special Events	
5820 Gift Revenue	12,500.00
5825 Sponsorships	91,000.00
5890 Special Events - Direct Costs	
5891 Facilities	-2,046.46
5892 Food/Beverage	-18,063.74
5893 Entertainment	-1,139.97
5894 Other	-4,872.00
Total for 5890 Special Events - Direct Costs	-\$26,122.17
Total for 5800 Special Events	\$77,377.83
Total for Revenue	\$2,124,286.69
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Gross Profit	\$2,124,286.69
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Expenditures	
7200 Salaries & Related Expenses	
7210 Salaries & Wages	556,428.03
7220 401k/403b Contributions	27,821.47
7240 Payroll Taxes	41,219.17
7250 Payroll Service Fees	3,371.80
Total for 7200 Salaries & Related Expenses	\$628,840.47
7500 Contract Service Expenses	
7510 Contractors - General	35,239.33
7515 Compensated Clinicians	2,605.94
7520 Accounting	26,402.96
7540 IT Consultant	27,550.00
7550 Marketing Consultant	3,000.00
7560 Hiring and HR expenses	2,393.96
Total for 7500 Contract Service Expenses	\$97,192.19
8100 Nonpersonnel Expenses	
8110 Supplies	1,541.05
8120 Telephone & Internet	1,195.34
8130 Postage & Shipping	344.62
8140 Equipment Rental	600.00

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Statement of Activity

January 1-December 31, 2024

	TOTAL
8150 Software & Hardware < \$5000	84,157.34
8160 Printing & Copying	7,240.93
8170 Subscriptions	54,699.74
Total for 8100 Nonpersonnel Expenses	\$149,779.02
8200 Facility Expenses	
8210 Office & Storage Rent	1,123.84
8290 Depreciation & Amortization	
8291 Computer Depreciation	2,062.56
8292 Software Depreciation	256,691.22
Total for 8290 Depreciation & Amortization	\$258,753.78
Total for 8200 Facility Expenses	\$259,877.62
8300 Travel & Conference Expenses	\$443.00
8310 Transportation	8,191.30
8320 Airfare	21,477.39
8330 Meals	4,936.75
8340 Hotels & Lodging	13,763.32
8350 Conference Registration Fees	5,244.41
Total for 8300 Travel & Conference Expenses	\$54,056.17
8500 Other Expenses	
8510 Interest Expense	4,500.00
8520 Insurance - Non-employee Related	12,629.15
8550 Bank Fees	328.36
8560 Merchant Fees	4,352.16
8580 Business Taxes & Licensing Fees	72.98
8591 Gifts	103.45
Total for 8500 Other Expenses	\$21,986.10
Total for Expenditures	\$1,211,731.57
Net Operating Revenue	\$912,555.12
Other Revenue	
9100 Donated Goods & Services Revenue	
9110 In-Kind Professional Services	79,800.00
9111 In-Kind Peer Support	1,250.00
9112 In-Kind Clinician	6,500.00
Total for 9100 Donated Goods & Services Revenue	\$87,550.00
Total for Other Revenue	\$87,550.00
Other Expenditures	
9400 Donated Goods & Services Expense	
9410 In-Kind Professional Services - Expense	79,800.00
9411 In-Kind Peer Support - Expense	1,250.00
9412 In-Kind Clinician - Expense	6,500.00
Total for 9400 Donated Goods & Services Expense	\$87,550.00

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Statement of Activity

January 1-December 31, 2024

	TOTAL
9999 Prior Period Adjustments	-13,887.49
Total for Other Expenditures	\$73,662.51
Net Other Revenue	\$13,887.49
Net Revenue	\$926,442.61

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Statement of Activity by Class

January 1-December 31, 2024

	100 PROGRAMS	110 GENERAL PROGRAM	115 MENTAL HEALTH PROGRAMMING	120 TECHNICAL DEVELOPMENT PROGRAMMING	130 COMPENSATED CLINICIAN RESTRICTED FUNDING	TOTAL FOR 100 PROGRAMS	600 ADMINISTRATIVE
Revenue							
4000 Direct Contributions							
4010 Individual Contributions		10,542.24				10,542.24	
4030 Corporate Contributions		750.00				750.00	
4060 Nonprofit & Foundation Contributions							
Total for 4000 Direct Contributions		11,292.24				11,292.24	
5000 Contracts/Fees							
5040 Sponsoring Organization Contracts - Clinician Funding					12,979.00	12,979.00	
Total for 5000 Contracts/Fees					12,979.00	12,979.00	
5800 Special Events							
5820 Gift Revenue							
5825 Sponsorships							
5890 Special Events - Direct Costs							
5891 Facilities							
5892 Food/Beverage							
5893 Entertainment							
5894 Other							
Total for 5890 Special Events - Direct Costs							
Total for 5800 Special Events							
Total for Revenue		11,292.24			12,979.00	24,271.24	
Gross Profit		11,292.24			12,979.00	24,271.24	
Expenditures							
7200 Salaries & Related Expenses							
7210 Salaries & Wages			231,220.37	134,189.13		365,409.50	
7220 401k/403b Contributions			13,638.79	7,699.81		21,338.60	
7240 Payroll Taxes			17,026.63	9,603.76		26,630.39	
7250 Payroll Service Fees		660.01		659.99		1,320.00	
Total for 7200 Salaries & Related Expenses		660.01	261,885.79	152,152.69		414,698.49	
7500 Contract Service Expenses							
7510 Contractors - General			10,705.58	5,985.72		16,691.30	
7515 Compensated Clinicians			2,691.30		-85.36	2,605.94	
7520 Accounting							
7540 IT Consultant			13,775.00			13,775.00	
7550 Marketing Consultant							
7560 Hiring and HR expenses			2,393.96			2,393.96	
Total for 7500 Contract Service Expenses			29,565.84	5,985.72	-85.36	35,466.20	
8100 Nonpersonnel Expenses							
8110 Supplies			220.70			220.70	
8120 Telephone & Internet		434.24	37.46	434.25		905.95	
8130 Postage & Shipping							
8140 Equipment Rental							
8150 Software & Hardware < \$5000		47.51	350.45	24,946.15		25,344.11	
8160 Printing & Copying			772.99			772.99	
8170 Subscriptions		2,269.03	1,465.35	43,234.42		46,968.80	
Total for 8100 Nonpersonnel Expenses		2,750.78	2,846.95	68,614.82		74,212.55	
8200 Facility Expenses							
8210 Office & Storage Rent							
8290 Depreciation & Amortization							
8291 Computer Depreciation				2,062.56		2,062.56	
8292 Software Depreciation				256,691.22		256,691.22	
Total for 8290 Depreciation & Amortization				258,753.78		258,753.78	
Total for 8200 Facility Expenses				258,753.78		258,753.78	
8300 Travel & Conference Expenses			364.00			364.00	
8310 Transportation			7,204.32			7,204.32	
8320 Airfare			17,775.23			17,775.23	
8330 Meals			2,913.23			2,913.23	
8340 Hotels & Lodging			11,962.29			11,962.29	
8350 Conference Registration Fees			5,166.41			5,166.41	
Total for 8300 Travel & Conference Expenses			45,385.48			45,385.48	
8500 Other Expenses							
8510 Interest Expense							
8520 Insurance - Non-employee Related		4,336.02	399.89	4,735.96		9,471.87	
8550 Bank Fees			0.03	0.03		0.06	
8560 Merchant Fees			20.45			20.45	
8580 Business Taxes & Licensing Fees							
8591 Gifts							
Total for 8500 Other Expenses		4,336.02	420.37	4,735.99		9,492.38	
Total for Expenditures		7,746.81	340,104.43	490,243.00	-85.36	838,008.88	
Net Operating Revenue		3,545.43	-340,104.43	-490,243.00	13,064.36	-813,737.64	
Other Revenue							
9100 Donated Goods & Services Revenue							
9110 In-Kind Professional Services			79,800.00			79,800.00	
9111 In-Kind Peer Support			1,250.00			1,250.00	
9112 In-Kind Clinician			6,500.00			6,500.00	
Total for 9100 Donated Goods & Services Revenue			87,550.00			87,550.00	
Total for Other Revenue			87,550.00			87,550.00	

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Statement of Activity by Class

January 1-December 31, 2024

	100 PROGRAMS	110 GENERAL PROGRAM	115 MENTAL HEALTH PROGRAMMING	120 TECHNICAL DEVELOPMENT PROGRAMMING	130 COMPENSATED CLINICIAN RESTRICTED FUNDING	TOTAL FOR 100 PROGRAMS	600 ADMINISTRATIVE
Other Expenditures							
9400 Donated Goods & Services Expense							
9410 In-Kind Professional Services - Expense			79,800.00			79,800.00	
9411 In-Kind Peer Support - Expense			1,250.00			1,250.00	
9412 In-Kind Clinician - Expense			6,500.00			6,500.00	
Total for 9400 Donated Goods & Services Expense			87,550.00			87,550.00	
9999 Prior Period Adjustments			3,539.98			3,539.98	
Total for Other Expenditures			91,089.98			91,089.98	
Net Other Revenue			-3,539.98			-3,539.98	
Net Revenue		3,545.43	-343,644.41	-490,243.00	13,064.36	-817,277.62	

Sound Off
Statement of Activity by Class
January 1-December 31, 2024

	610 INTERNAL AFFAIRS	TOTAL FOR 600 ADMINISTRATIVE	700 FUNDRAISING	710 GENERAL FUNDRAISING	720 VETERANS DAY EVENT	TOTAL FOR 700 FUNDRAISING	TOTAL
Revenue							
4000 Direct Contributions							
4010 Individual Contributions				397,713.62	61,850.00	459,563.62	470,105.86
4030 Corporate Contributions				535,000.00		535,000.00	535,750.00
4060 Nonprofit & Foundation Contributions				1,028,074.00		1,028,074.00	1,028,074.00
Total for 4000 Direct Contributions				1,960,787.62	61,850.00	2,022,637.62	\$2,033,929.86
5000 Contracts/Fees							
5040 Sponsoring Organization Contracts - Clinician Funding							12,979.00
Total for 5000 Contracts/Fees							\$12,979.00
5800 Special Events							
5820 Gift Revenue					12,500.00	12,500.00	12,500.00
5825 Sponsorships					91,000.00	91,000.00	91,000.00
5890 Special Events - Direct Costs							
5891 Facilities					-2,046.46	-2,046.46	-2,046.46
5892 Food/Beverage				-7,183.42	-10,880.32	-18,063.74	-18,063.74
5893 Entertainment				-1,139.97		-1,139.97	-1,139.97
5894 Other					-4,872.00	-4,872.00	-4,872.00
Total for 5890 Special Events - Direct Costs				-8,323.39	-17,798.78	-26,122.17	-\$26,122.17
Total for 5800 Special Events				-8,323.39	85,701.22	77,377.83	\$77,377.83
Total for Revenue				1,952,464.23	147,551.22	2,100,015.45	\$2,124,286.69
Gross Profit				1,952,464.23	147,551.22	2,100,015.45	\$2,124,286.69
Expenditures							
7200 Salaries & Related Expenses							
7210 Salaries & Wages	95,189.92	95,189.92		95,828.61		95,828.61	556,428.03
7220 401k/403b Contributions	4,890.80	4,890.80		1,592.07		1,592.07	27,821.47
7240 Payroll Taxes	7,121.44	7,121.44		7,467.34		7,467.34	41,219.17
7250 Payroll Service Fees	1,875.80	1,875.80		176.00		176.00	3,371.80
Total for 7200 Salaries & Related Expenses	109,077.96	109,077.96		105,064.02		105,064.02	\$628,840.47
7500 Contract Service Expenses							
7510 Contractors - General	1,695.99	1,695.99		13,710.86	3,141.18	16,852.04	35,239.33
7515 Compensated Clinicians							2,605.94
7520 Accounting	26,402.96	26,402.96					26,402.96
7540 IT Consultant				13,775.00		13,775.00	27,550.00
7550 Marketing Consultant				3,000.00		3,000.00	3,000.00
7560 Hiring and HR expenses							2,393.96
Total for 7500 Contract Service Expenses	28,098.95	28,098.95		30,485.86	3,141.18	33,627.04	\$97,192.19
8100 Nonpersonnel Expenses							
8110 Supplies	1,320.35	1,320.35					1,541.05
8120 Telephone & Internet	173.64	173.64		115.75		115.75	1,195.34
8130 Postage & Shipping	344.62	344.62					344.62
8140 Equipment Rental					600.00	600.00	600.00
8150 Software & Hardware < \$5000	12,358.36	12,358.36		46,454.87		46,454.87	84,157.34
8160 Printing & Copying	4,587.82	4,587.82		1,880.12		1,880.12	7,240.93
8170 Subscriptions	2,159.30	2,159.30		5,320.89	250.75	5,571.64	54,699.74
Total for 8100 Nonpersonnel Expenses	20,944.09	20,944.09		53,771.63	850.75	54,622.38	\$149,779.02
8200 Facility Expenses							
8210 Office & Storage Rent	1,123.84	1,123.84					1,123.84
8290 Depreciation & Amortization							
8291 Computer Depreciation							2,062.56
8292 Software Depreciation							256,691.22
Total for 8290 Depreciation & Amortization							\$258,753.78
Total for 8200 Facility Expenses	1,123.84	1,123.84					\$259,877.62
8300 Travel & Conference Expenses				79.00		79.00	\$443.00
8310 Transportation	116.00	116.00		774.98	96.00	870.98	8,191.30
8320 Airfare	0.00	0.00		2,935.72	766.44	3,702.16	21,477.39
8330 Meals	97.27	97.27		1,778.25	148.00	1,926.25	4,936.75
8340 Hotels & Lodging	294.28	294.28		928.57	578.18	1,506.75	13,763.32
8350 Conference Registration Fees	78.00	78.00					5,244.41
Total for 8300 Travel & Conference Expenses	585.55	585.55		6,496.52	1,588.62	8,085.14	\$54,056.17
8500 Other Expenses							
8510 Interest Expense	4,500.00	4,500.00					4,500.00
8520 Insurance - Non-employee Related	1,841.04	1,841.04		1,316.24		1,316.24	12,629.15
8550 Bank Fees	328.29	328.29		0.01		0.01	328.36
8560 Merchant Fees	4,331.71	4,331.71					4,352.16
8580 Business Taxes & Licensing Fees	72.98	72.98					72.98
8591 Gifts	103.45	103.45					103.45
Total for 8500 Other Expenses	11,177.47	11,177.47		1,316.25		1,316.25	\$21,986.10
Total for Expenditures	171,007.86	171,007.86		197,134.28	5,580.55	202,714.83	\$1,211,731.57
Net Operating Revenue	-171,007.86	-171,007.86		1,755,329.95	141,970.67	1,897,300.62	\$912,555.12
Other Revenue							
9100 Donated Goods & Services Revenue							
9110 In-Kind Professional Services							79,800.00
9111 In-Kind Peer Support							1,250.00
9112 In-Kind Clinician							6,500.00
Total for 9100 Donated Goods & Services Revenue							\$87,550.00
Total for Other Revenue							\$87,550.00

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Statement of Activity by Class
January 1-December 31, 2024

	610 INTERNAL AFFAIRS	TOTAL FOR 600 ADMINISTRATIVE	700 FUNDRAISING	710 GENERAL FUNDRAISING	720 VETERANS DAY EVENT	TOTAL FOR 700 FUNDRAISING	TOTAL
Other Expenditures							
9400 Donated Goods & Services Expense							79,800.00
9410 In-Kind Professional Services - Expense							1,250.00
9411 In-Kind Peer Support - Expense							6,500.00
9412 In-Kind Clinician - Expense							\$87,550.00
Total for 9400 Donated Goods & Services Expense							
9999 Prior Period Adjustments	-23,559.47	-23,559.47		6,132.00		6,132.00	-13,887.49
Total for Other Expenditures	-23,559.47	-23,559.47		6,132.00		6,132.00	\$73,662.51
Net Other Revenue	23,559.47	23,559.47		-6,132.00		-6,132.00	\$13,887.49
Net Revenue	-147,448.39	-147,448.39		1,749,197.95	141,970.67	1,891,168.62	\$926,442.61