

# Sound Off

## Statement of Financial Position

As of Dec 31, 2023

	TOTAL
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Assets	
Current Assets	
Bank Accounts	
1000 Cash	
1010 BoA Checking x8809	332,268.44
1015 BoA Checking x3839 (deleted)	26.96
1020 BoA Checking x9938	5,943.00
1025 Bill.com Money In Clearing	86.00
1030 Bill.com Money Out Clearing	10.00
<b>Total for 1000 Cash</b>	<b>\$338,334.40</b>
<b>Total for Bank Accounts</b>	<b>\$338,334.40</b>
Accounts Receivable	
1100 Accounts Receivable (A/R)	156,318.00
<b>Total for Accounts Receivable</b>	<b>\$156,318.00</b>
Other Current Assets	
1400 Other Current Assets	
1410 Prepaid Expenses	7,225.18
<b>Total for 1400 Other Current Assets</b>	<b>\$7,225.18</b>
1499 Undeposited Funds	66,136.00
<b>Total for Other Current Assets</b>	<b>\$73,361.18</b>
<b>Total for Current Assets</b>	<b>\$568,013.58</b>
Fixed Assets	
1600 Fixed Operating Assets	
1610 Computers and IT	8,356.16
1615 Software	837,398.64
<b>Total for 1600 Fixed Operating Assets</b>	<b>\$845,754.80</b>
1700 Accum Depreciation - Fixed Operating Assets	
1710 Accum Deprec - Computers and IT	-466,323.71
<b>Total for 1700 Accum Depreciation - Fixed Operating Assets</b>	<b>-\$466,323.71</b>
<b>Total for Fixed Assets</b>	<b>\$379,431.09</b>
<b>Total for Assets</b>	<b>\$947,444.67</b>
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# Sound Off

## Statement of Financial Position

As of Dec 31, 2023

	TOTAL
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	7,286.17
<b>Total for Accounts Payable</b>	<b>\$7,286.17</b>
Credit Cards	
2100 Credit Card	
2110 Chase Southwest Credit Card x0805	5,544.86
<b>Total for 2100 Credit Card</b>	<b>\$5,544.86</b>
<b>Total for Credit Cards</b>	<b>\$5,544.86</b>
Other Current Liabilities	
2300 Accrued Payroll	
2340 Accrued Payroll - 401k	27,399.53
<b>Total for 2300 Accrued Payroll</b>	<b>\$27,399.53</b>
2400 Loans & Lease Agreements	
2410 Long-term Loan	\$0.00
2411 Loan - Richard Negley	150,000.00
<b>Total for 2410 Long-term Loan</b>	<b>\$150,000.00</b>
<b>Total for 2400 Loans &amp; Lease Agreements</b>	<b>\$150,000.00</b>
<b>Total for Other Current Liabilities</b>	<b>\$177,399.53</b>
<b>Total for Current Liabilities</b>	<b>\$190,230.56</b>
<b>Total for Liabilities</b>	<b>\$190,230.56</b>
Equity	
3000 Net assets without Donor Restrictions	1,020,214.35
Net Revenue	-263,000.24
<b>Total for Equity</b>	<b>\$757,214.11</b>
<b>Total for Liabilities and Equity</b>	<b>\$947,444.67</b>

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## Statement of Activity

January 1-December 31, 2023

	TOTAL
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Revenue	
4000 Direct Contributions	
4010 Individual Contributions	147,326.08
4030 Corporate Contributions	120,000.00
4060 Nonprofit & Foundation Contributions	225,000.00
<b>Total for 4000 Direct Contributions</b>	<b>\$492,326.08</b>
5000 Contracts/Fees	
5040 Sponsoring Organization Contracts - Clinician Funding	26,554.75
<b>Total for 5000 Contracts/Fees</b>	<b>\$26,554.75</b>
5800 Special Events	
5820 Gift Revenue	244,155.00
5825 Sponsorships	5,000.00
5890 Special Events - Direct Costs	
5891 Facilities	-2,046.46
5892 Food/Beverage	-19,791.17
5893 Entertainment	-665.00
5894 Other	-3,352.65
<b>Total for 5890 Special Events - Direct Costs</b>	<b>-\$25,855.28</b>
<b>Total for 5800 Special Events</b>	<b>\$223,299.72</b>
5999 Misc. Revenue	1,734.85
<b>Total for Revenue</b>	<b>\$743,915.40</b>
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<b>Gross Profit</b>	<b>\$743,915.40</b>
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Expenditures	
7200 Salaries & Related Expenses	
7210 Salaries & Wages	441,431.04
7220 401k/403b Contributions	4,955.49
7230 Employee Benefits	435.30
7240 Payroll Taxes	43,347.40
7250 Payroll Service Fees	3,081.88
<b>Total for 7200 Salaries &amp; Related Expenses</b>	<b>\$493,251.11</b>
7500 Contract Service Expenses	
7510 Contractors - General	35,991.47
7515 Compensated Clinicians	54,574.00
7520 Accounting	23,401.06
7540 IT Consultant	7,450.00
7550 Marketing Consultant	15,000.00
7560 Hiring and HR expenses	1,055.60
<b>Total for 7500 Contract Service Expenses</b>	<b>\$137,472.13</b>
8100 Nonpersonnel Expenses	
8110 Supplies	2,201.70
8120 Telephone & Internet	327.43
8130 Postage & Shipping	609.92

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## Statement of Activity

January 1-December 31, 2023

	TOTAL
8150 Software & Hardware < \$5000	18,328.38
8160 Printing & Copying	7,152.77
8170 Subscriptions	33,075.20
<b>Total for 8100 Nonpersonnel Expenses</b>	<b>\$61,695.40</b>
8200 Facility Expenses	
8210 Office & Storage Rent	1,068.00
8290 Depreciation & Amortization	213,573.80
<b>Total for 8200 Facility Expenses</b>	<b>\$214,641.80</b>
8300 Travel & Conference Expenses	
8310 Transportation	2,894.58
8320 Airfare	11,805.19
8330 Meals	2,087.33
8340 Hotels & Lodging	5,192.07
8350 Conference Registration Fees	11,834.11
<b>Total for 8300 Travel &amp; Conference Expenses</b>	<b>\$33,813.28</b>
8500 Other Expenses	
8520 Insurance - Non-employee Related	16,778.01
8550 Bank Fees	51.02
8560 Merchant Fees	50,899.66
8570 Advertising Expenses	1,661.73
8580 Business Taxes & Licensing Fees	119.78
8590 Other Expense	300.00
8591 Gifts	231.72
<b>Total for 8500 Other Expenses</b>	<b>\$70,041.92</b>
<b>Total for Expenditures</b>	<b>\$1,010,915.64</b>
<b>Net Operating Revenue</b>	<b>-\$267,000.24</b>
Other Revenue	
9100 Donated Goods & Services Revenue	
9110 In-Kind Professional Services	33,600.00
9111 In-Kind Peer Support	13,094.40
9112 In-Kind Clinician	46,046.40
9130 In-Kind Software Goods	11,398.80
<b>Total for 9100 Donated Goods &amp; Services Revenue</b>	<b>\$104,139.60</b>
<b>Total for Other Revenue</b>	<b>\$104,139.60</b>
Other Expenditures	
9400 Donated Goods & Services Expense	
9410 In-Kind Professional Services - Expense	33,600.00
9411 In-Kind Peer Support - Expense	13,094.40
9412 In-Kind Clinician - Expense	46,046.40
9430 In-Kind Software- Expense	11,398.80
<b>Total for 9400 Donated Goods &amp; Services Expense</b>	<b>\$104,139.60</b>

# Sound Off

## Statement of Activity

January 1-December 31, 2023

	TOTAL
9999 Prior Period Adjustments	-4,000.00
<b>Total for Other Expenditures</b>	<b>\$100,139.60</b>
<b>Net Other Revenue</b>	<b>\$4,000.00</b>
<b>Net Revenue</b>	<b>-\$263,000.24</b>

# Sound Off

## Statement of Activity by Class

January 1-December 31, 2023

	(RECURRING TEMPLATES) COMMUNICATION (DELETED)	100 PROGRAMS	110 GENERAL PROGRAM	115 MENTAL HEALTH PROGRAMMING	120 TECHNICAL DEVELOPMENT PROGRAMMING	130 COMPENSATED CLINICIAN RESTRICTED FUNDING	TOTAL FOR 100 PROGRAMS
<b>Revenue</b>							
4000 Direct Contributions							
4010 Individual Contributions			9,025.00				9,025.00
4030 Corporate Contributions							
4060 Nonprofit & Foundation Contributions							
<b>Total for 4000 Direct Contributions</b>			<b>9,025.00</b>				<b>9,025.00</b>
5000 Contracts/Fees							
5040 Sponsoring Organization Contracts - Clinician Funding				46,514.75		860.00	47,374.75
<b>Total for 5000 Contracts/Fees</b>				<b>46,514.75</b>		<b>860.00</b>	<b>47,374.75</b>
5800 Special Events							
5820 Gift Revenue							
5825 Sponsorships							
5890 Special Events - Direct Costs							
5891 Facilities							
5892 Food/Beverage							
5893 Entertainment							
5894 Other							
<b>Total for 5890 Special Events - Direct Costs</b>							
<b>Total for 5800 Special Events</b>							
5999 Misc. Revenue							
<b>Total for Revenue</b>			<b>9,025.00</b>	<b>46,514.75</b>		<b>860.00</b>	<b>56,399.75</b>
<b>Gross Profit</b>			<b>9,025.00</b>	<b>46,514.75</b>		<b>860.00</b>	<b>56,399.75</b>
<b>Expenditures</b>							
7200 Salaries & Related Expenses							
7210 Salaries & Wages				180,251.29	98,953.21		279,204.50
7220 401k/403b Contributions				0.00	0.00		0.00
7230 Employee Benefits				0.00	0.00		0.00
7240 Payroll Taxes				13,568.11	7,348.79		20,916.90
7250 Payroll Service Fees							
<b>Total for 7200 Salaries &amp; Related Expenses</b>				<b>193,819.40</b>	<b>106,302.00</b>		<b>300,121.40</b>
7500 Contract Service Expenses							
7510 Contractors - General				5,918.12	5,918.04		11,836.16
7515 Compensated Clinicians				23,872.00		30,702.00	54,574.00
7520 Accounting							
7540 IT Consultant				4,425.00			4,425.00
7550 Marketing Consultant							
7560 Hiring and HR expenses							
<b>Total for 7500 Contract Service Expenses</b>				<b>34,215.12</b>	<b>5,918.04</b>	<b>30,702.00</b>	<b>70,835.16</b>
8100 Nonpersonnel Expenses							
8110 Supplies				1,257.46			1,257.46
8120 Telephone & Internet				10.00			10.00
8130 Postage & Shipping							
8150 Software & Hardware < \$5000			119.00	89.14	1,981.10		2,189.24
8160 Printing & Copying							
8170 Subscriptions	774.00		5.00	1,389.79	12,732.69		14,127.48
<b>Total for 8100 Nonpersonnel Expenses</b>	<b>774.00</b>		<b>124.00</b>	<b>2,746.39</b>	<b>14,713.79</b>		<b>17,584.18</b>
8200 Facility Expenses							
8210 Office & Storage Rent							
8290 Depreciation & Amortization				213,573.80			213,573.80
<b>Total for 8200 Facility Expenses</b>				<b>213,573.80</b>			<b>213,573.80</b>
8300 Travel & Conference Expenses							
8310 Transportation				2,636.52			2,636.52
8320 Airfare				5,240.14			5,240.14
8330 Meals				1,066.92			1,066.92
8340 Hotels & Lodging			240.98	750.59			991.57
8350 Conference Registration Fees				11,769.11			11,769.11
<b>Total for 8300 Travel &amp; Conference Expenses</b>			<b>240.98</b>	<b>21,463.28</b>			<b>21,704.26</b>
8500 Other Expenses							
8520 Insurance - Non-employee Related				4,980.98	4,980.98		9,961.96
8550 Bank Fees							
8560 Merchant Fees				17,118.65	16,214.89		33,333.54
8570 Advertising Expenses				266.80			266.80
8580 Business Taxes & Licensing Fees							
8590 Other Expense				300.00			300.00
8591 Gifts							
<b>Total for 8500 Other Expenses</b>				<b>22,666.43</b>	<b>21,195.87</b>		<b>43,862.30</b>
<b>Total for Expenditures</b>	<b>774.00</b>		<b>364.98</b>	<b>488,484.42</b>	<b>148,129.70</b>	<b>30,702.00</b>	<b>667,681.10</b>
<b>Net Operating Revenue</b>	<b>-774.00</b>		<b>8,660.02</b>	<b>-441,969.67</b>	<b>-148,129.70</b>	<b>-29,842.00</b>	<b>-611,281.35</b>
<b>Other Revenue</b>							
9100 Donated Goods & Services Revenue							
9110 In-Kind Professional Services				12,000.00			12,000.00
9111 In-Kind Peer Support				13,094.40			13,094.40
9112 In-Kind Clinician				46,046.40			46,046.40
9130 In-Kind Software Goods	118.65			489.63	3,324.63		3,814.26
<b>Total for 9100 Donated Goods &amp; Services Revenue</b>	<b>118.65</b>			<b>71,630.43</b>	<b>3,324.63</b>		<b>74,955.06</b>
<b>Total for Other Revenue</b>	<b>118.65</b>			<b>71,630.43</b>	<b>3,324.63</b>		<b>74,955.06</b>
<b>Other Expenditures</b>							
9400 Donated Goods & Services Expense							
9410 In-Kind Professional Services - Expense				12,000.00			12,000.00
9411 In-Kind Peer Support - Expense				13,094.40			13,094.40
9412 In-Kind Clinician - Expense				46,046.40			46,046.40
9430 In-Kind Software- Expense	1,243.65			489.63	3,324.63		3,814.26
<b>Total for 9400 Donated Goods &amp; Services Expense</b>	<b>1,243.65</b>			<b>71,630.43</b>	<b>3,324.63</b>		<b>74,955.06</b>

# Sound Off

## Statement of Activity by Class

January 1-December 31, 2023

	(RECURRING TEMPLATES) COMMUNICATION (DELETED)	100 PROGRAMS	110 GENERAL PROGRAM	115 MENTAL HEALTH PROGRAMMING	120 TECHNICAL DEVELOPMENT PROGRAMMING	130 COMPENSATED CLINICIAN RESTRICTED FUNDING	TOTAL FOR 100 PROGRAMS
9999 Prior Period Adjustments	-2,000.00						
<b>Total for Other Expenditures</b>	<b>-756.35</b>			<b>71,630.43</b>	<b>3,324.63</b>		<b>74,955.06</b>
<b>Net Other Revenue</b>	<b>875.00</b>			<b>0.00</b>	<b>0.00</b>		<b>0.00</b>
<b>Net Revenue</b>	<b>101.00</b>		<b>8,660.02</b>	<b>-441,969.67</b>	<b>-148,129.70</b>	<b>-29,842.00</b>	<b>-611,281.35</b>

# Sound Off

## Statement of Activity by Class

January 1-December 31, 2023

	600 ADMINISTRATIVE	610 INTERNAL AFFAIRS	TOTAL FOR 600 ADMINISTRATIVE	700 FUNDRAISING	710 GENERAL FUNDRAISING	720 VETERANS DAY EVENT	TOTAL FOR 700 FUNDRAISING	TOTAL
<b>Revenue</b>								
4000 Direct Contributions								
4010 Individual Contributions					87,801.08	50,500.00	138,301.08	147,326.08
4030 Corporate Contributions					10,000.00	110,000.00	120,000.00	120,000.00
4060 Nonprofit & Foundation Contributions					200,000.00	25,000.00	225,000.00	225,000.00
<b>Total for 4000 Direct Contributions</b>					<b>297,801.08</b>	<b>185,500.00</b>	<b>483,301.08</b>	<b>\$492,326.08</b>
5000 Contracts/Fees								
5040 Sponsoring Organization Contracts - Clinician Funding					-20,820.00		-20,820.00	26,554.75
<b>Total for 5000 Contracts/Fees</b>					<b>-20,820.00</b>		<b>-20,820.00</b>	<b>\$26,554.75</b>
5800 Special Events								
5820 Gift Revenue						244,155.00	244,155.00	244,155.00
5825 Sponsorships					5,000.00		5,000.00	5,000.00
5890 Special Events - Direct Costs								
5891 Facilities						-2,046.46	-2,046.46	-2,046.46
5892 Food/Beverage						-19,791.17	-19,791.17	-19,791.17
5893 Entertainment						-665.00	-665.00	-665.00
5894 Other						-3,352.65	-3,352.65	-3,352.65
<b>Total for 5890 Special Events - Direct Costs</b>						<b>-25,855.28</b>	<b>-25,855.28</b>	<b>-\$25,855.28</b>
<b>Total for 5800 Special Events</b>					<b>5,000.00</b>	<b>218,299.72</b>	<b>223,299.72</b>	<b>\$223,299.72</b>
5999 Misc. Revenue	1,734.85		1,734.85					1,734.85
<b>Total for Revenue</b>	<b>1,734.85</b>		<b>1,734.85</b>		<b>281,981.08</b>	<b>403,799.72</b>	<b>685,780.80</b>	<b>\$743,915.40</b>
<b>Gross Profit</b>	<b>1,734.85</b>		<b>1,734.85</b>		<b>281,981.08</b>	<b>403,799.72</b>	<b>685,780.80</b>	<b>\$743,915.40</b>
<b>Expenditures</b>								
7200 Salaries & Related Expenses								
7210 Salaries & Wages	104,669.04		104,669.04		57,557.50		57,557.50	441,431.04
7220 401k/403b Contributions	4,955.49		4,955.49		0.00		0.00	4,955.49
7230 Employee Benefits	435.30		435.30		0.00		0.00	435.30
7240 Payroll Taxes	7,499.84		7,499.84		14,930.66		14,930.66	43,347.40
7250 Payroll Service Fees	3,081.88		3,081.88					3,081.88
<b>Total for 7200 Salaries &amp; Related Expenses</b>	<b>120,641.55</b>		<b>120,641.55</b>		<b>72,488.16</b>		<b>72,488.16</b>	<b>\$493,251.11</b>
7500 Contract Service Expenses								
7510 Contractors - General	8,395.20		8,395.20		3,351.28	12,408.83	15,760.11	35,991.47
7515 Compensated Clinicians								54,574.00
7520 Accounting	23,401.06		23,401.06					23,401.06
7540 IT Consultant					3,025.00		3,025.00	7,450.00
7550 Marketing Consultant	0.00		0.00		15,000.00		15,000.00	15,000.00
7560 Hiring and HR expenses	1,055.60		1,055.60					1,055.60
<b>Total for 7500 Contract Service Expenses</b>	<b>32,851.86</b>		<b>32,851.86</b>		<b>21,376.28</b>	<b>12,408.83</b>	<b>33,785.11</b>	<b>\$137,472.13</b>
8100 Nonpersonnel Expenses								
8110 Supplies	944.24		944.24					2,201.70
8120 Telephone & Internet	317.43		317.43					327.43
8130 Postage & Shipping	609.92		609.92					609.92
8150 Software & Hardware < \$5000	13,608.49		13,608.49		35.65	2,495.00	2,530.65	18,328.38
8160 Printing & Copying	5,739.23		5,739.23			1,413.54	1,413.54	7,152.77
8170 Subscriptions	11,115.67		11,115.67		7,058.05		7,058.05	33,075.20
<b>Total for 8100 Nonpersonnel Expenses</b>	<b>32,334.98</b>		<b>32,334.98</b>		<b>7,093.70</b>	<b>3,908.54</b>	<b>11,002.24</b>	<b>\$61,695.40</b>
8200 Facility Expenses								
8210 Office & Storage Rent	1,068.00		1,068.00					1,068.00
8290 Depreciation & Amortization								213,573.80
<b>Total for 8200 Facility Expenses</b>	<b>1,068.00</b>		<b>1,068.00</b>					<b>\$214,641.80</b>
8300 Travel & Conference Expenses								
8310 Transportation	15.00		15.00			243.06	243.06	2,894.58
8320 Airfare	4,851.69		4,851.69		618.20	1,095.16	1,713.36	11,805.19
8330 Meals	158.00		158.00		83.66	778.75	862.41	2,087.33
8340 Hotels & Lodging	2,964.66		2,964.66		669.01	566.83	1,235.84	5,192.07
8350 Conference Registration Fees	65.00		65.00					11,834.11
<b>Total for 8300 Travel &amp; Conference Expenses</b>	<b>8,054.35</b>		<b>8,054.35</b>		<b>1,370.87</b>	<b>2,683.80</b>	<b>4,054.67</b>	<b>\$33,813.28</b>
8500 Other Expenses								
8520 Insurance - Non-employee Related	4,823.65		4,823.65		1,992.40		1,992.40	16,778.01
8550 Bank Fees	51.02		51.02					51.02
8560 Merchant Fees	10,477.77		10,477.77		7,088.35		7,088.35	50,899.66
8570 Advertising Expenses	1,389.94		1,389.94		4.99		4.99	1,661.73
8580 Business Taxes & Licensing Fees	119.78		119.78					119.78
8590 Other Expense								300.00
8591 Gifts	231.72		231.72					231.72
<b>Total for 8500 Other Expenses</b>	<b>17,093.88</b>		<b>17,093.88</b>		<b>9,085.74</b>		<b>9,085.74</b>	<b>\$70,041.92</b>
<b>Total for Expenditures</b>	<b>212,044.62</b>		<b>212,044.62</b>		<b>111,414.75</b>	<b>19,001.17</b>	<b>130,415.92</b>	<b>\$1,010,915.64</b>
<b>Net Operating Revenue</b>	<b>-210,309.77</b>		<b>-210,309.77</b>		<b>170,566.33</b>	<b>384,798.55</b>	<b>555,364.88</b>	<b>-\$267,000.24</b>
<b>Other Revenue</b>								
9100 Donated Goods & Services Revenue								
9110 In-Kind Professional Services	21,600.00		21,600.00					33,600.00
9111 In-Kind Peer Support								13,094.40
9112 In-Kind Clinician								46,046.40
9130 In-Kind Software Goods	1,082.35		1,082.35		6,383.54		6,383.54	11,398.80
<b>Total for 9100 Donated Goods &amp; Services Revenue</b>	<b>22,682.35</b>		<b>22,682.35</b>		<b>6,383.54</b>		<b>6,383.54</b>	<b>\$104,139.60</b>
<b>Total for Other Revenue</b>	<b>22,682.35</b>		<b>22,682.35</b>		<b>6,383.54</b>		<b>6,383.54</b>	<b>\$104,139.60</b>
<b>Other Expenditures</b>								
9400 Donated Goods & Services Expense								
9410 In-Kind Professional Services - Expense	21,600.00		21,600.00					33,600.00
9411 In-Kind Peer Support - Expense								13,094.40
9412 In-Kind Clinician - Expense								46,046.40
9430 In-Kind Software- Expense	1,082.35		1,082.35		5,258.54		5,258.54	11,398.80
<b>Total for 9400 Donated Goods &amp;</b>	<b>22,682.35</b>		<b>22,682.35</b>		<b>5,258.54</b>		<b>5,258.54</b>	<b>\$104,139.60</b>

# Sound Off

## Statement of Activity by Class

January 1-December 31, 2023

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	600 ADMINISTRATIVE	610 INTERNAL AFFAIRS	TOTAL FOR 600 ADMINISTRATIVE	700 FUNDRAISING	710 GENERAL FUNDRAISING	720 VETERANS DAY EVENT	TOTAL FOR 700 FUNDRAISING	TOTAL
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**Services Expense**

# Sound Off

## Statement of Activity by Class

January 1-December 31, 2023

	600 ADMINISTRATIVE	610 INTERNAL AFFAIRS	TOTAL FOR 600 ADMINISTRATIVE	700 FUNDRAISING	710 GENERAL FUNDRAISING	720 VETERANS DAY EVENT	TOTAL FOR 700 FUNDRAISING	TOTAL
9999 Prior Period Adjustments					-2,000.00		-2,000.00	-4,000.00
<b>Total for Other Expenditures</b>		<b>22,682.35</b>	<b>22,682.35</b>		<b>3,258.54</b>		<b>3,258.54</b>	<b>\$100,139.60</b>
<b>Net Other Revenue</b>		<b>0.00</b>	<b>0.00</b>		<b>3,125.00</b>		<b>3,125.00</b>	<b>\$4,000.00</b>
<b>Net Revenue</b>		<b>-210,309.77</b>	<b>-210,309.77</b>		<b>173,691.33</b>	<b>384,798.55</b>	<b>558,489.88</b>	<b>- \$263,000.24</b>